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GENERAL CONDITIONS OF FORWARDING SERVICE RENDERING

1. General terms and definitions

The following terms and definitions are used in these General Conditions:

Forwarder - the person who concluded the Contract with the Client that renders and/or arranges forwarding and other services related to cargo transportation under the Customer's request.

The Forwarder shall also mean the Forwarder's Representatives under these General Conditions.

The Forwarder's Representative is a person who concluded the respective contract with the Forwarder and who represents its interests, renders services/ performs work under the Forwarder's request.

Customer – any individual or legal entity, resident or non-resident of the Russian Federation, who concluded the Contract with the Forwarder.

The Customer in these General Conditions shall also mean the Customer's Representatives:

The Customer's Representative shall mean the person authorized to take actions determined in the terms and conditions of the Contract on the Customer's behalf on the basis of a power of attorney. A representative of the legal entity Customer shall also be a person that is authorized to act on the Customer's behalf without a power of attorney by virtue of law, any other regulation or the Customer's constituent document.

The power of attorney issued by the Customer to its representative shall comply with the provisions of the Russian law or the laws of the country, on the territory of which the representation takes place, and it shall contain the detailed list of actions the representative is authorized to take.

The Consignor – the Customer or another person stated by the Customer in the Order or in the shipping document as the consignor, which exercises the rights and obligations of the consignor in relations with the carrier according to the transportation charters and codes, other laws and rules published on their basis, which also communicates with the Forwarder regarding release of the Forwarder's flatcars and containers if necessary. The Consignor shall act on the Customer's behalf without a power of attorney or on its own behalf subject to the Customer's consent. The Consignor's individual representatives shall confirm their authority by the power of attorney in the manner stipulated in the Law in order to directly act as the Consignor.

The Consignee – the Customer or any other person stated by the Customer in the Order or in the shipping document as the consignee, which exercises the rights and obligations of the consignee in relations with the carrier according to the transportation charters and codes, other laws and rules published on their basis, which also communicates with the Forwarder regarding return of the Forwarder's flatcars and containers. The Consignee shall act without power of attorney on the Customer's behalf or on its behalf subject to the Customer's consent. The Consignee's individual representatives shall confirm their authority by the power of attorney in the manner stipulated in the Law in order to directly act as the consignee.

Parties – the Forwarder and the Customer that concluded the Contract.

Contract – the forwarding contract under which the Forwarder undertakes to render and/or arrange rendering of cargo transportation services under the Customer's request and the Customer undertakes to accept and pay for them.

The Contract shall mean in together all the documents that determine the Service rendering conditions: directly the forwarding contract signed by the Parties in hard copy, General, Special and Commercial Conditions, list of services, iSales Order(s), Request(s), additional agreements, appendices to the Contract, price lists and other documents that govern the Parties' relations which make integral part of the Contract.

By signing the contract in hard copy, the Customer confirms its consent that the provisions stated in the General, Special and Commercial Conditions placed in free access on the Forwarder's website are applied to the Parties. The Contract shall not be confused with the transportation contracts concluded as part of the Order fulfillment on separate Transportation Hauls. These transportation contracts, depending on the selected Order conditions, shall be concluded by the Customer by itself (on its own behalf) or by the

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Forwarder on the Customer’s behalf (by power of attorney) or by the Forwarder on its own behalf (in cases when the Forwarder acts as the consignor).

General Conditions – these General Conditions of Forwarding Services rendering that determine the rules of the Forwarder’s Services rendering to the Customer (rights and obligations of the Parties, settlement procedure, liability of the Parties etc.).

Special Conditions – set of rules that govern particular relations between the Parties during Services rendering, which supplement the General Conditions and specify, in certain cases, the rights and obligations of the Parties. The applicability of Special Conditions shall be determined on the basis of the Order conditions. The list of Special Conditions is available in Section 11 of the General Conditions.

Commercial Conditions – provisions that completely or partially determine conditions of effect/applicability of rates for Services, description of Services. Commercial Conditions may be issued as a separate document posted on the Website (applicable for unlimited range of persons) or indicated in the iSales Order, additional agreements and appendices to the Contract, releases, other sources during calculation of Services rates.

General, Special Conditions and also Commercial Conditions, applicable for unlimited range of persons (hereinafter referred to as **Forwarding Conditions**) were elaborated according to the Law and are freely accessible on the Forwarder’s Website (<http://delo-logistics.com/services/conditions>).

Forwarding Conditions shall be amended and/or supplemented by the Forwarder by posting their new version on the Forwarder’s Website and further Customer’s confirmation (as a rule during issuance of a new iSales Order) that the Customer has read, accepts and undertakes to be governed by a new version of Forwarding Conditions. With that the iSales Order fulfillment and/or rendering of Services commercial conditions of which are determined in an appendix to the Contract and were agreed before amendments and additions entered into force shall be carried out in accordance with versions of Forwarding Conditions that were effective at the moment of the iSales Order approval, signing of an appendix to the Contract.

The Forwarder shall notify the Customer on new versions of Forwarding Conditions not later than Thirty (30) calendar days before their coming into force by publishing respective information in the Personal Account. If the Customer does not have the Personal Account, the Customer shall independently monitor amendments and/or additions to Forwarding Conditions.

In case of disagreement with the new version the Customer shall have right to dissolve the Contract unilaterally by sending written notification not later than Thirty (30) calendar days before the estimated date of dissolution, not issuing new iSales Orders after the announced date of coming into force of new versions of Forwarding Conditions. In such case the Parties shall follow the provisions of section 10 of these General Conditions.

If there are discrepancies between the General and Special Conditions, the Special Conditions shall prevail.

Order is the Customer’s written request to the Forwarder, consisting, unless otherwise provided in the Contract, of an iSales Order and a Request, which shall be issued in electronic form, as a rule, in the manner stipulated in the Contract.

iSales Order is a written request from the Customer to the Forwarder, which is part the Order and which is usually issued by the Parties in the Personal Account; it shall contain reliable information the Forwarder needs for Services rendering, determine the List of Services and Commercial Conditions. The iSales Order shall determine the cost of Services. Change of the cost is subject to the terms and conditions stipulated in the Contract. A Request is generated based on the approved iSales Order

The issuance of the iSales Order by the Parties shall confirm entering into a separate transaction under the Contract.

Request (means Instructions to Forwarder) is a forwarding document issued by the Parties based on the iSales Order and constituting part of the Order, containing a list of and conditions for the provision of Services by the Forwarder to the Customer. The request is generally generated as an electronic document in compliance with the format established by the legislation of the Russian Federation. A hard copy of the Request may be issued in cases provided for by the legislation of the Russian Federation.

Forwarder’s Receipt is a forwarding document confirming that the Forwarder has accepted Cargo from the Customer for the purpose of arranging its transportation. A Forwarder’s Receipt is generally issued as an electronic document in compliance with the format established by the legislation of the

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Russian Federation and shall be submitted to the GIS EPD¹. A hard copy of the Forwarder's Receipt may be issued in cases provided for by the legislation of the Russian Federation.

Warehouse Receipt is a forwarding document confirming that the Forwarder has accepted the Customer's Cargo for warehouse storage. A Warehouse Receipt is generally generated as an electronic document in compliance with the electronic document format established by the legislation of the Russian Federation and shall be submitted to the GIS EPD. A hard copy of the Warehouse Receipt may be issued in cases provided for by the legislation of the Russian Federation.

Services – a package of forwarding and other services related to and required for cargo transportation, which are rendered by the Forwarder on the basis of Orders, including the set of associated or non-associated technological operations on different Transportation Hauls; value-added services can be rendered to the Customer additionally to the package.

As a rule, the Services shall be chosen on the Website when iSales Orders are issued. The List of Services and the Price Lists for Services rendered by specific Terminals are available on the Website the Forwarder.

In the process of Services provision, there may arise a need in Services that are not listed in the Order or which scope differs from the scope listed in the Order.

Public service – a type of cargo transportation service rendered on a regular basis on sustainable routes from a point of departure to a point of destination. The frequency of dispatches is determined by a block train/route timetable (departure/arrival timetable) which is published on the Website in «Services». Other services also can be rendered in the framework of the service taking into account the Customer's needs and the Forwarder's opportunities.

Round-trip – is a cargo transportation under condition that the transport equipment which delivered cargo to a point of destination shall be returned loaded or empty to a point of departure. Both trips shall be paid for by the Customer.

Seamless trip – is a cargo transportation or an empty run on a combination of routes (logistics chains) when transport equipment is moved in the same direction along a seamless line which is a journey of transport equipment between start and finish points under condition that there is more than one such point.

Transportation Haul – stage of Service rendering within a particular route section. As a rule, hauls are divided by transport modes that carry out Cargo transportation and/or render other related services (by motorways, railways, terminal etc.).

Cargo – any goods with respect to which the Forwarder renders Services hereunder.

Depending on the type of these goods, their features, transportation conditions, the Customer's needs, technological capacities and other conditions, the Cargo shall be provided to the Forwarder or carrier for loading into a wagon/ container and/or transportation, respectively:

ready for loading and/or packed,

loaded into the container (that is normally sealed by the Customer in the appropriate manner) and/or wagon.

Cargo shall also mean an empty or loaded container (usually sealed).

Forwarder's wagon and/or container – a wagon and/or container owned by the Forwarder as a property or used by the Forwarder on another legal right. The same shall be applied to the Forwarder's and the Customer's other assets.

Terminal – engineering and manufacturing facility intended for operations on rendering forwarding and other cargo transportation related services, e.g. railway container terminals, ports, depots etc.

Terminals are usually high-hazard areas that require compliance with certain rules of people's staying there.

Warehouse – site determined by the Customer with the approval of the Forwarder for the Cargo loading onto/ unloading from the Container.

¹ The GIS EPD is a state information system for electronic transport documents, established in accordance with Federal Law No. 259-FZ of November 8, 2007. "Charter on Motor Transport and Urban Ground Electric Transport." In accordance with the legislation of the Russian Federation, forwarding and transport documents shall be submitted to the GIS EPD.

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Law – the Russian law, in necessary cases, the provisions of international law, national law of foreign countries, customs or practices established in relations between the Parties.

The applicable law under the Contract shall be the law of the Russian Federation, unless otherwise specified in the Contract.

Website – public website on the Internet, on which the Forwarder posts conditions of the Contract and any other information, disclosure of which is stipulated in the Law and the Contract. Information on the Services rendered by the Forwarder is posted on the Website as well. Via the Website, exchange of legally binding documents and messages under the Contract is carried out in the Customer's Personal Account.

The permanent Website address is: <https://delo-logistics.com>.

Forwarding Conditions, other document determining conditions of the Contract can be found on <http://delo-logistics.com/services/conditions>.

Personal Account – online service at <https://pro.delo-logistics.com/>, where the Customer is able to learn the list of Services, calculate the Services cost, issue [iSales](#) Orders, place Orders, issue and receive forwarding documents, make payments, monitor the [iSales](#) Order fulfillment status and the transported Cargo location, receive notifications and documents, etc.

Individual Account – account in the Forwarder's information system used for recording settlements with the Customer under the Contract.

Settlement Period – period of time stipulated in the Contract for determination of the scope and cost of Services rendered.

The Services rendered in the settlement period shall be stated in the Certificate on services rendered or in the universal transfer document (hereinafter referred to as the UTD) issued for the respective settlement period. The Services shall be paid for in the manner stipulated in the Contract.

Release – document that confirms the right of the Customer to get the Forwarder's empty container at Terminals, other places, determined by the Forwarder for further Cargo loading into container. Place, date of empty containers receipt, their type and quantity, data on the person or legal entity authorized to receive container and any other necessary data shall be indicated in the Release.

The Release may regulate the procedure of empty container return after termination of transportation and cargo unloading from container.

The Release shall be given/sent in written form (electronic form or in hard copy). Any other documents given to the Customer by the Forwarder which include the same information shall be considered equal to the Release.

The Customer shall have right to cancel the Release in case of disagreement with its conditions; in such case the Customer shall contact the Forwarder immediately to settle disputes. If the agreement is not reached the Customer shall follow paragraph 4.10. of these General Conditions.

Additional Provision means a service of providing the Customer with the Forwarder's wagon and/or container in the process of Services provision and required for additional operations and/or if the Customer needs to use the Forwarder's² wagon and/or container for a period longer than the period specified in the [iSales Order](#)/appendix to the Contract/Terms of Forwarding. Additional Provision shall count from the expiry date of the agreed period of provision until the date of return of the Forwarder's wagon and/or container or recognition of it (them) as lost in the specified manner.

Any delay of the Forwarder's wagon and/or container en route (a stop which is not part of the procedure, or downtime) which occurred in any Transportation Haul due to the circumstances depending on the Customer, or on the initiative of regulatory authorities or for another reasons stipulated by the Contract, shall mean Additional Provision. Such Additional Provision shall be calculated from the moment of the delay en route occurs until the moment of dispatch of the Container and/or wagon from the point of delay.

Additional Provision shall be paid at the rates for the Service "Provision of a wagon/container for additional operations related to the transportation of cargo/containers" available on the Website.

Register – informational document which is issued and sent to the Customer by the Forwarder and in which periods of provision of the Services for Additional Provision are indicated and amounts for such provision are calculated. In case of any discrepancies of the Customer's data in comparison with the

² The necessity to use shall also include the actual period of presence of the Forwarder's wagons and/or containers under the Customer's responsibility (irrespective of whether the Customer directly used the property during such period).

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Forwarder's data on periods of provision of the Forwarder's wagon and/or container and in order to settle disputes, the Customer shall provide the Forwarder with the documents containing needed data proving foundation of the Customer's objections.

The main terms and definitions given in this Section of the General Conditions shall apply to all documents constituting integral part of the Contract, unless otherwise stipulated by the document itself. These terms and definitions are not applied for tax and customs law.

The key terms and definitions defined in the Special Conditions and Commercial Conditions shall apply to all documents that are an integral part of the Contract, unless otherwise specified in the document itself. Such terms and definitions shall not apply for the purposes of tax and customs legislation.

2. Rights and obligations of the Parties

2.1. The Forwarder shall:

2.1.1. Make sure the Services are rendered timely and with good quality, according to terms and conditions of the Contract and requirements of the Law.

2.1.2. In order to fulfill the Customer's Order, conclude necessary contracts with the companies involved in transportation; make settlements for the services rendered by them.

2.1.3. Arrange cooperation of the third parties (co-contractors) involved in the Order fulfillment, if there are any, and their cooperation with the Customer.

If necessary, ensure presence of the authorized representatives at the railway dispatch/ destination stations and other stations where transshipment or other actions that require participation of the Forwarder's representatives are carried out.

2.1.4. Disclose, at the Customer's request, the necessary information on the Cargo transportation, information on possible routes of the Cargo transportation.

The Forwarder shall not be obliged to explain the Legal provisions to the Customer, unless otherwise stipulated in the Law or the Contract.

2.1.5. Whenever necessary, provide the Customer with the binding instructions on filling in the shipping documents and on payment of carriage charges, in particular, information on transportation codes and subcodes.

In case the Customer applies to obtain the specified information in order to fulfill obligations stipulated in subparagraph 2.3.16. of these General Conditions, the information shall be provided by the Forwarder not later than 12 p.m. of the day following the day of the request receipt.

2.1.6. Make sure the necessary shipping documents for Cargo dispatch and receipt, national border crossing are duly issued and fulfill any other obligations and requirements for seamless international and domestic transportation of Cargoes, if these obligations are imposed on the Forwarder.

2.1.7. Ensure provision of the Forwarder's technically sound and commercially feasible vehicles, wagons and/or containers for Cargo transportation in quantity and in terms and also places approved in the Order and/or determined in the Release.

2.1.8. Provide, at the Customer's request, original contracts concluded by the Forwarder according to the Order on the Customer's behalf.

2.1.9. Notify the Customer if rendering of Services requires additional services rendering/ work performance, there arise any circumstances preventing proper rendering of Services and if it is necessary to deviate from the Customer's instructions.

2.1.10. Inform the Customer immediately on retention by the Forwarder of Cargo staying under the Forwarder's direct control and to provide the Customer upon its request with documentary evidence and information on its outstanding obligation not later than 12 p.m. of the day following the day of the request receipt. In case of failure to meet the deadline the expenses related to retention and storage of the Cargo (for the period of delay in response to a request) shall be borne by the Forwarder.

2.1.11. Make sure the Personal Account duly operates and the information on the Forwarder's Website is updated.

2.1.12. Timely notify the Customer on amendments/ additions made to the Forwarding Conditions and the Forwarder's user manuals.

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2.1.13. Comply with the Forwarder's Customer Service Standard (posted on the Website) and other internal documents of the Forwarder and Laws that determine the procedure of cooperation with the Customer.

2.1.14. Duly fulfill any other obligations arising out of the Order essence, the Contract conditions and Law requirements.

2.2. The Forwarder shall have the right to:

2.2.1. Verify information and documents provided by the Customer and required for the Forwarder's fulfillment of its obligations under the Contract, in particular, information on the Cargo properties, its transportation conditions, to implement organizational measures to identify items and substances prohibited from or restricted in civil circulation by means stipulated by the Laws, and also check the Customer's compliance with condition of the Forwarder's wagons and/or container use approved in the Order.

On the basis of the verification of the results and in other cases when the information on the Cargo description and properties, its transportation conditions, provided by the Customer or by its representatives is proved to be unreliable, include these persons into the appropriate register in accordance with procedure stipulated in the Special Conditions of Forwarding Services Rendering with Regards to the procedure of maintaining the register of the customers who make unreliable indication of cargo description.

2.2.2. Deny Services rendering under the approved Order (not commence or cease the provision of Services) to the Customer or suspend Services rendering if: the Customer fails to provide or provides improper/ improperly issued documents, inaccurate information regarding the name and properties of the Cargo, its transportation conditions, or any other information required by the Forwarder for fulfillment of its obligations under the Contracts;

actual Cargo transportation conditions do not comply with those approved in the Order for the reasons depending on the Customer;

refusal by the Customer to cooperate with the Forwarder in verifying the accuracy of the information and documents provided by the Customer regarding the Cargo, its properties, and transportation conditions, and/or in conducting organizational measures to identify items and substances prohibited from or restricted in civil circulation, including a refusal to open the Cargo for inspection / screening at the Forwarder's request in the manner prescribed by Law;

the Cargo is submitted by the Customer for transportation in improper wrapping (package);

the Customer has debt owed to the Forwarder under the Contract;

discovery within the Cargo of items and substances prohibited from or restricted in civil circulation;

in other cases when the Customer breaches the Contract.

2.2.3. Deviate from the Customer's instructions, only if it is necessary in its interests, and the Forwarder could not request the Customer's consent to such deviation preliminarily and/or receive an answer to its request within 24 hours in the manner stipulated in the Contract.

2.2.4. Make a decision independently in the Customer's interests, when the Customer fails to timely submit the resolution within a reasonable period of time or when making request and/or waiting for an answer would entail the delay with making a decision and, consequently, additional costs.

2.2.5. Engage third parties in Services rendering without the Customer's consent, unless otherwise approved by the Parties.

2.2.6. Use its own and third party's rolling stock and transport equipment for Services rendering. After the Order approval, replace its own wagons and/or containers for those of a third party owner, without the Service cost increase, if necessary, at its own discretion.

2.2.7. Establish a special mode for using the Forwarder's wagon and/or container fleet. In compliance with the Law requirements, in order to ensure safety and efficient use of its assets by introducing Special Conditions or by announcing the Forwarder's wagon and/or container fleet use conditions otherwise. Mentioned Conditions shall have been announced till the moment of the iSales Order approval and/or receipt of the Release by the Customer.

2.2.8. Detain the Customer's Cargo which is under the Forwarder's direct control until the Services have been paid for and the costs incurred by the Forwarder have been reimbursed. In this case, the Customer shall also reimburse for the costs related to Cargo detention and storage.

The Forwarder shall not be liable for Cargo damage resulting from its detention.

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2.2.9. If the Cargo is not demanded and if it is detained according to subparagraph 2.2.8 of these General Conditions during the maximum storage period, unilaterally receive reimbursement for costs and losses in connection with the Contract performance, by selling Cargo for the price not cheaper than market price in extra-judicial procedure.

The maximum storage period may not exceed Ninety (90) calendar days. The perishable Cargo may be sold upon expiry of Three (3) storage days.

2.2.10. Exercise any other rights stipulated in the Contract and the Law.

2.3. The Customer shall:

2.3.1. Provide the Forwarder with the complete, accurate and reliable information and documents on the description, weight and properties of Cargo, its transportation conditions, information necessary to determine the applicable VAT rate³, as well as, at the Forwarder's request, additional information and the documents required for the Forwarder to perform its obligations under the Contract, including for the purpose of verifying the accuracy of the information provided by the Customer regarding the Cargo, its weight, properties, and transportation conditions, for Cargo re-registration (transshipment) from one transport mode to another during multi-modal transportation, state, sanitary and other types of control by the respective authorities (transportation, shipping documents, the documents that confirm special properties of the Cargo, certificates of conformity, if the Cargo is subject to certification, special permits, and other necessary documents for the transportation of items and substances restricted in civil circulation, etc.).

The Customer is obliged to provide full assistance when the Forwarder conducts, in accordance with the Contract, verification of the information and documents on the Cargo, as well as during the implementation of organizational measures to identify items and substances prohibited from or restricted in civil circulation, including through its representatives, regardless of the place of verification or other organizational measures.

Additionally provide copies of duly certified shipping, payment, shipping and other documents related to Services rendering from the Forwarder's respective request.

2.3.2. Provide and timely update information on persons authorized to represent the Customer's interests during the Order fulfillment. If necessary, make sure the respective powers of attorney are issued.

2.3.3. Fulfill the Forwarder's instructions on issues related to the Service rendering.

2.3.4. Submit the Cargo for transportation within the period of time approved in the Order.

Perform receipt/return of the Forwarder's wagons and/or containers in accordance with conditions of the release and/or the Order.

2.3.5. Submit the Cargo for transportation in package that meets the respective standards, specifications for product, its package, which ensures safety of traffic and vehicle operation, quality and safety of Cargo, wagons, containers transported, as well as fire and environmental safety on route and during transshipment.

In case of submission of Cargo, containing restricted items and substances, or dangerous goods, hazardous Cargo for transportation, comply with the rules for such transportation, in particular, obtain/provide relevant permits and other documents, apply labeling, danger signs, danger codes onto wagons or containers, stipulated in rules of transportation by the respective transport mode, and also independently equip wagons and/or containers for transportation according to the transportation rules for these Cargoes in firefighting terms (unless otherwise stipulated in the Order).

2.3.6. Ensure Cargo loading, placement and fastening in wagons and/or containers according to requirements of Law, taking into account the conventional cargo capacity of wagons and/or containers.

Confirm permission to perform work related to the responsibility for cargo placement and fastening in wagon and/or container by a respective document (in accordance with the national legislation of the country, where loading of container is performed).

Arrange loading and unloading of Cargo, unless the Order imposes these obligations on the Forwarder.

2.3.7. Comply with the requirements and the rules established for carrying out loading and unloading operations and the rules of stay at the Terminal.

³ For example, to provide information on whether the goods included in the Cargo are goods for personal use or goods intended for sale, within the meaning of tax, customs, and other applicable legislation.

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2.3.8. Carry out timely delivery of Cargo to the loading site and its receipt at destination points.

2.3.9. Ensure correct, reliable and complete issue (making, getting approvals, signing, providing, sending, submitting) of shipping and transportation documents required for Cargo dispatch and receipt, state border crossing, as well as fulfill all other obligations and requirements, necessary for seamless international and domestic transportation of Cargo, unless these obligations are imposed on the Forwarder.

Ensure that the Forwarder's transportation code/subcode (a unique transportation number assigned by the Forwarder to identify the transportation) is entered into the railway shipping documents, except when the Forwarder is responsible for issuing railway shipping documents in accordance with the Contract.

2.3.10. Make sure the authorized representatives are present at dispatch/ destination railway stations and other stations where transshipment or other operations requiring participation of the Customer's representatives are carried out, unless the Order requires otherwise.

Be liable for actions/inactions of the consignor/ consignee and other persons engaged by the Customer during performance by other persons of obligations, arising from the approved Order, in particular, for their performance of the Law requirements. Advise these persons on the scope of their rights and obligations, conditions of the Contract and the approved Order.

Settle disputes with consignors/consignees or any other representatives on its own including issues regarding compliance of their actions, data provided and so on under the approved Order.

If it is necessary to render Services not ordered and not paid for by the Customer at the destination station, and if the consignee is not present or disagrees to conclude the Contract with the Forwarder, to issue an Order, pay for the Services, accept the Cargo etc., the Customer shall issue the Order, pay for Services actually rendered, dispose of the Cargo and take any other necessary steps for accomplishment of transportation, equipment return, etc.

2.3.11. Use the Forwarder's wagons and/or containers according to their designated purpose according to conditions determined by the Parties in the Order.

2.3.12. Verify the wagon's commercial feasibility and ensure its safety if Cargo is loaded onto/unloaded from the wagon by its own efforts at public places.

When Cargo is dispatched from/ received at non-public areas, follow the respective Special Conditions of Forwarding Services Rendering regarding the supply of wagons and/or containers at non-public places.

Not to allow, unless otherwise specified in the additional agreement to the Contract, the loading of the Forwarder's containers into open wagons.

2.3.13. Verify the Forwarder's container state:

2.3.13.1. When it is received for loading in an empty state, for damage and commercial feasibility.

If damage or commercial unfeasibility of a container is detected, immediately notify the Forwarder of detected damage/non-conformities, draft together with the carrier (who provided a damaged container) and the Forwarder (if possible) an appropriate certificate and require replacement of the container provided.

If containers provided for loading are not technically sound and/or commercially feasible, the Forwarder's obligations to provide the containers shall be deemed not fulfilled until the suitable containers are provided.

If any dispute arises between the Customer and the Forwarder or the carrier concerning the container provided for loading in terms of its being technically sound and/or commercially feasible, the Customer jointly with the carrier (who provided the damaged container) and the Forwarder (if possible), shall draft a certificate stating the differences, providing photofixation to confirm the standpoint and notify the Forwarder. In this case, the issue of the Parties' liability for proper fulfillment of their obligations to provide / accept the container shall be settled by the Parties additionally.

2.3.13.2. when a loaded container is received before the Cargo has been unloaded from it, for damage and for conformity of the installed locks and seals (hereinafter referred to as the locks and seals) with information specified in shipping documents.

If there is a container damage that may entail the Cargo non-safety, if locks and seals are absent/damaged or locks and seals does not match the information specified in the shipping documents, promptly notify the Forwarder of such circumstances, issue jointly with the carrier (that provided the container) and the Forwarder (if possible) the respective certificate and require the commission release of the Cargo (unless the carrier itself initiated the procedures stipulated in the Law).

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2.3.13.3. after the Cargo was unloaded from container, for damage and/or pollution.

If any container damage is detected, promptly notify the Forwarder on detected damage/ non-conformities, draft jointly with the carrier (that provided the container) and the Forwarder (if possible) the respective certificate in order to establish the person responsible for the damage.

If any pollution is found, clean the container on its own or order and pay for the said service to the Forwarder.

2.3.14. Make sure the Cargo is intact during its unloading from the container. If any shortage, damage or loss of Cargo is revealed, promptly notify the Forwarder thereof and issue the respective documentary evidence.

2.3.15. Be responsible for the submitted container safety, until it is returned to the Forwarder (the person indicated by the Forwarder), in particular, when it is held by the carrier or other persons related to Cargo transportation.

The Customer shall not be liable for the safety of the provided container for the period when the container is held by the Forwarder when the Forwarder performs its obligations under the Contract, in particular, for the period of transportation, when the Forwarder acts as the consignor and/or consignee on the respective transportation haul except for the cases when safety violation is a result of non-fulfillment or improper fulfillment of subparagraphs 2.3.5 and/or 2.3.6 of these General Conditions by the Customer.

If the Forwarder renders Service according to the Order, which includes the Forwarder's obligations to load/ unload Cargo into/from the container, the Customer shall not be liable for the container damage caused by violation of rules and conditions of the cargo placement and fastening in the container; except for the damage to the container caused by the Customer's failure to fulfill or to duly fulfill the requirements of subparagraphs 2.3.5 and/or 2.3.6 of these General Conditions.

2.3.16. Timely deliver (return) the Forwarder's wagon and/or container after the Cargo unloading, which shall be technically sound (without deformations/dents, holes etc.) and commercially feasible to the wagon and/or container return point stipulated in the Order, release, the Forwarder's instruction or in other manner stipulated in the Contract. If any dispute arises concerning the wagon and/or container return (timing, return point, state), the Customer shall provide the documents confirming return of the Forwarder's wagon and/or container and the respective circumstance.

If the Customer fails to return the Forwarder's wagon within the approved time limit, the Forwarder may consider its wagons lost (however not earlier than Thirty (30) calendar days from expiration of the time limit for their return) subject to providing relevant notice to the Customer.

If the Customer fails to return a container to the Forwarder after 40 (forty) calendar days from the end of the agreed period of provision, the Forwarder may recognize such container as lost at any time (by giving the Customer a relevant notice) and charge the Customer with a penalty for the loss of container and damages caused by such loss of container, and the Customer shall pay/reimburse for such penalty/damage to the Forwarder in accordance with [paragraphs 6.12, 6.12.1-6.12.5](#) of these General Conditions. Provided that the Additional Provision shall accrue until the date the Forwarder recognizes the container as lost as at the date of giving the respective notice to the Customer, unless the Parties otherwise agree.

If the Customer returns the container to the Forwarder after the container is recognized as lost, the Additional Provision shall be recalculated by reference to the actual period the container was under the Customer's responsibility until it was returned to the Forwarder, and the Customer shall pay for the Additional Provision based on such recalculation. A container otherwise lawfully possessed by the Forwarder (other than owned), after the container is recognized as lost, may be returned only with the Forwarder's consent.

2.3.17. Provide the Forwarder with copies of documents stipulated in Article 165 of the Russian Tax Code, to confirm relevancy of applying 0% value added tax (hereinafter referred to as VAT) rate for the Services rendered during international and transit Cargo transportation, within Ninety (90) calendar days from the date of the Cargo acceptance for transportation, unless otherwise agreed by the Parties.

2.3.18. Duly fulfill any other obligations arising out of the Order, Contractual conditions and the Law requirements.

2.4. The Customer shall have the right to:

2.4.1. Require that the Forwarder duly fulfills its obligations imposed on it by the Contract and the Law.

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2.4.2. Give written instructions to the Forwarder regarding fulfillment of the Orders and Contract conditions.

2.4.3. Receive from the Forwarder:
information on the Order fulfillment progress and other information in the manner stipulated in the Contract;

explanations on the documents provided by the Forwarder;
one copy of Forwarding Conditions.

The information shall be provided in the manner stipulated in paragraph 3.1 of these General Conditions.

2.4.4. Withdraw the Services approved in the Order, at any time, either fully or partially; in this case the consequences shall be applied on the terms stipulated in paragraph 6.15 of these General Conditions.

Withdrawal of the Services shall be issued in writing in accordance with the provisions of Section 4 of these General Conditions. The Customer's respective action/inaction that testifies the Customer's actual withdrawal of the Services shall be deemed the withdrawal as well.

In case of the Customer's refusal from the Services and return of the Forwarder's containers and/or wagons, the agreed terms of provision of the Forwarder's containers and/or wagons shall not be applied, the entire period of keeping the Forwarder's property under the Customer's responsibility (Additional Provision) shall be paid.

2.4.5. Address the Forwarder on the issues concerning the Services rendered, rate calculation, organizational issues, and send the feedback on the Forwarder's activity, proposals as to its improvement, acknowledgements, complaints to the employees' actions, in particular, concerning the service quality etc.

2.4.6. Exercise any other rights stipulated in the Contract and the Law.

2.5. The Parties shall:

2.5.1. Fulfill the Contractual conditions conscientiously; if any provisions that govern relations between the Parties are not included into the Contract, be guided by the Law.

2.5.2. Ensure the necessary operational cooperation in the Personal Account, which would allow for timely exchange of the documents and information. The Parties admit that the documents and information sent via the Personal Account shall be deemed received on the day they were sent (online). If there is no Personal Account, cooperation shall be via the communications channels specified in paragraph 3.1 of these General Conditions.

2.5.3. In case of provision of the information classified by at least one Party as confidential information in the course of cooperation under the Contract, the Party that received such information shall establish and comply with the confidentiality mode, in particular, refrain from disclosing information to third parties, unless it is requested by governmental authorities in the stipulated manner.

The information shall be classified as confidential by making a respective note in the document which is the information medium.

2.5.4. Notify the other Party in writing without undue delay about change in address, bank details, legal form of incorporation, name etc. The Party shall be deemed notified from the date when the said written notification was received.

2.5.5. Notify the other Party in writing about change in the circumstances, with respect to which the Party has made representations, which entail their unreliability.

2.6. Each Party shall have the right to:

2.6.1. Post information and refer to the corporate name, commercial designation of the other Party on its own, without prior written consent unless otherwise stipulated in the Contract. Posting of the trademark, service mark (logo) or domain name of the other Party is only possible after its written consent was received.

2.6.2. Designate the persons responsible for prompt cooperation under the Contract, notifying the other Party of the contact details and authority of these persons in the stipulated manner.

2.6.3. Initiate conclusion of an additional agreement that covers in the issues unsettled in the Contract, but which are significant for the Party.

2.6.4. Defend its interests and exercise its rights in any possible way not prohibited by the Law and not contradicting the basis of legal order or morality, unless such method is stipulated in the Contract.

2.7. Representations of the Parties:

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2.7.1. Each of the Parties provides the following representations (within the meaning defined by Article 431.2 of the Civil Code of the Russian Federation):

information on the legal entity/data on the individual provided in the course of entering into the Contract and included into the Contract are reliable;

corporate procedures, approvals etc. required for entering into the Contract and for the issue of the Orders were complied with; the Contract is signed by the person duly authorized to take such actions;

the Contract conclusion and its subsequent performance is not intended, directly or indirectly, to break the Law, the basis of public order, nor is prejudicial to the interests of the Parties, and the Contract was signed without coercion or influence of unfavorable circumstances;

the Party is not included into the register of unfair suppliers (contractors), nor is subject to liquidation or bankruptcy proceedings, its activities have not been suspended by the respective governmental authorities;

compliance with the personal data processing principles and rules as stipulated in the personal data protection law, with personal data confidentiality and the personal data security during processing;

with regard to the provided personal data, the personal data owner, in the manner stipulated in the Law, has given consent to the personal data processing, in particular to transfer to third parties and cross-border transfer.

2.7.2. The Forwarder represents and warrants that it has all necessary permits, certificates, licenses etc. for the Contract performance.

2.7.3. Upon placing each Order, the Customer provides the Forwarder with representations, valid as of the date of the Order placement as well as for the entire term of the Order execution, to the effect that the Customer has provided complete, accurate, and reliable information regarding the name and properties of the Cargo, its transportation conditions (which corresponds to the shipping documents for the Cargo), the consignor, and the consignee (their names, locations, etc.), as well as the absence within the Cargo of items and substances prohibited from or restricted in civil circulation, or the availability of a special permit and/or other necessary documents for the transportation of restricted items and substances within the Cargo.

3. Communication

3.1. The information and document exchange under the Contract shall be conducted depending on the Customer's individual capacity and preferences, with regard to the requirements of the Contract and the Law, the nature and purposes of the operations:

via the Personal Account;

by phone (8 (800) 101-04-51; +7 (495) 129-78-87);

by e-mail (the Forwarder's address for receiving correspondence: info@delo-logistics.com, for sending correspondence – domain @delo-logistics.com);

in online chat the Personal Account;

by sending mail correspondence;

by courier;

by means of electronic transportation document information systems.

If the Customer has the Personal Account, the information exchange via the Personal Account is a top priority.

If there is no Personal Account, the iSales Order shall be issued according to the Special Conditions of Order issue in hard copy.

Specifics of the exchange of information and documents during dispute resolution in the complaint procedure are established in Section 8 hereof.

3.2. The Parties agreed that any of the Customer's actions carried out via the Personal Account (including approval of iSales Orders and signing of documents) shall be deemed concluded by the Customer and in its interests.

3.3. iSales orders, appeals, and other documents sent by the Parties via the Personal Account shall be deemed the documents signed by simple electronic signature.

Such documents, provided electronically via the Personal Account, shall be deemed to be electronic documents equivalent to hard copy documents bearing the handwritten signature of the Party, having sent a

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document. The Parties shall not challenge the electronic form of documents submitted via the Personal Account.

In this case, execution of these documents in hard copy is not required, except for VAT invoices/correction VAT invoices, certificates on services rendered / certificates on correction of the volume of services rendered, UPD / universal correction documents (UCD). However, if necessary, other documents can also be issued in hard copy at the request a Party.

Upon agreement between the Parties, exchange of documents in the Personal Account may be carried out with the use of enhanced electronic signature. In this case, the Parties shall sign an appropriate agreement.

3.4. Main functionality of the Personal Account:

receipt of information on the list and cost of the Forwarder's Services by the Customer;

mailing of notifications on amendments/ additions to Forwarding Conditions;

issue and approval of iSales Orders, mailing of notifications on the iSales Order approval status;

monitor of the Order fulfillment statuses, transported Cargo dislocation;

generation (download) by the Customer of exchange files⁴ that are part of electronic Requests, electronic waybills;

receipt of the documents (invoices for prepayment, invoices for additional costs/Services and penalties, electronic version of certificates on services rendered, VAT invoices / correction VAT invoices, certificates on services rendered / certificates on correction of the volume of services rendered, UPD / UCD, settlement reconciliation certificates etc.);

payment for Services with the use of payment cards;

monitoring of the Individual Account state;

provision of the information and documents necessary for the Contract performance, responses and applications;

possibility to view, print, copy the information from the Personal Account.

3.5. As part of the information liaising, the Parties shall:

3.5.1. The Forwarder shall

3.5.1.1. enable the Customer to read the user manual by sharing it on the Website;

3.5.1.2. upon the Customer's application for getting access to the Personal Account (that is normally carried out simultaneously with conclusion of the Contract), ensure its access;

3.5.1.3. enable 24/7 operation of the Personal Account, except for the period required for preventive maintenance, of which the Customer shall be notified at least Six (6) hours prior to such work. In case of failure in the Personal Account operation the Forwarder shall ensure receipt of the iSales Orders, receipt/provision of information by means of cooperation through the Contact Center;

3.5.1.4. advise the Customer on operation in the Personal Account;

3.5.1.5. ensure timely processing of the information posted by the Customer in the Personal Account, according to the user manual and timely approval of the documents posted by the Customer in the Personal Account;

3.5.1.6. keep confidential the Customer's confidential information posted in the Personal Account, in particular, personal data;

3.5.1.7. make sure the iSales Orders issued by the Customer, forwarding documents (except for electronic forwarding documents submitted to the GIS EPD), as well as electronic copies of VAT invoices/correction VAT invoices certificates on services rendered, certificates on correction of the volume of services rendered, UPD/UCD, reconciliation certificates and correspondence are kept in the Personal Account for a period of three years from the date of completion of the Order execution, including: for one year in normal mode, and for two years of their subsequent archive storage with the possibility of provision to the Customer at its request.

3.5.2. Customer shall:

3.5.2.1. independently learn the user manual on the Website and, upon receipt of the respective notification, changes in the Personal Account functionality and/or user manual;

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Удалено: Orders, appeals, and other information sent by the Parties via the Personal Account shall be deemed the documents signed by simple electronic signature.

Удалено: services

Удалено: / services

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⁴ An exchange file is defined as an XML file that is part of an electronic forwarding document and consists of the individual pieces of information contained in that document

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3.5.2.2. ensure safety of the password. If the password is lost, all actions taken in the Personal Account on the Customer's behalf shall be deemed taken by the Customer itself;

3.5.2.3. make sure the information is received rather promptly in the Personal Account;

3.5.2.4. use the information received in the Personal Account for receipt of Services stipulated in the Contract only and prevent its disclosure;

3.5.2.5. ensure work performance in the Personal Account in accordance with the user manual and by the Customer's duly qualified employees only;

3.5.2.6. promptly notify the Forwarder on the password loss to the Forwarder's e-mail address indicated in this subparagraph of the General Conditions.

The Forwarder's contact telephone numbers: 8 (800) 101-04-51; +7 (495) 129-78-87.

In case of failure in the Personal Account operation one shall call the telephone numbers indicated in this paragraph and/or send e-mail to help@delo-logistics.com.

3.6. If the Forwarder has sufficient reasons to believe that the Customer or third parties who received (irrespectively of the Customer's guilty or non-guilty actions/inactions) access to the Personal Account use the same for the purpose not stipulated in the Contract or take efforts to gain unauthorized access to the resources closed to the Customer, the Forwarder shall have the right to block the Customer's access to the Personal Account.

3.7. When using the Personal Account, the Customer confirms that the Customer has learnt the user manual and undertakes to comply with it.

The Customer shall accept and comply with the terms of the user agreement which sets out the rights and obligations of the Parties in respect of the use of the Forwarder's online service.

3.8. During the Services provision, the Customer will communicate generally with the responsible manager specified in the Personal Account.

Sending of messages to the Party's e-mail address from the e-mail address in the domains of the other Party (if any domains exist) or from the e-mail address specified in the Contract or any other document⁵ means that the said message was sent by a duly authorized representative.

4. Planning, iSales Order and Request issue

4.1. To ensure the proper performance of the Contract, compliance with the requirements of the Law, the regular shipment of Cargo, and the use of optimal procedures for coordinating the organization of Cargo transportation, the Parties shall:

plan the transportation of Cargo;

issue Order: iSales Order and Request.

4.2. To facilitate the planning of Cargo transportation, the Customer shall, no later than the 10th day of the current month, provide the Forwarder with information regarding the planned transportation volumes for the following calendar month (with a breakdown by ten-day periods), route, the number of wagons and/or containers required from the Forwarder, the transportation solution (the cost of the transportation solution is not fixed at this stage), as well as other significant information.

The aforementioned information shall be submitted via email in the format specified by the Forwarder through the Forwarder's designated sales and customer service manager.

The provisions of this paragraph of the General Conditions shall not apply to a Customer who transports Cargo on an occasional basis and in single shipments.

4.3. The iSales Order shall be issued for the purpose of the Parties agreeing on the list, cost, and terms of the Services to be provided by the Forwarder.

The Request shall be issued to ensure compliance with the requirements of the legislation of the Russian Federation regarding the submission of information on the Services provided and their cost to the GIS EPD.

4.4. Before the iSales Order issue, the Customer shall determine the route, scope of Services, necessity of additional services not included into the package of Services, period of the Service rendering commencement, within which the Forwarder shall provide the Customer (if specified in the iSales Order)

⁵ In this paragraph, a document shall mean an official document with the details of the Party, signed by an authorized representative, sent by either Party and guaranteed to be received by the other Party.

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with Wagons and/or Containers and take other actions necessary to prepare for and organize the fulfillment of the iSales Order, and the Customer shall submit for transportation the entire Cargo volume stated in the iSales Order.

The commercial conditions of the Services rendering taking into account the Customer's needs, shall be normally determined in the iSales Order, via information systems.

4.5. The iSales Order sent by the Customer to the Forwarder shall contain reliable and comprehensive information stipulated in the iSales Order form. The iSales Order shall state special Cargo properties and/or other circumstances that shall be taken into account during Services rendering, if any.

4.6. The iSales Order shall be normally issued (submitted, approved) electronically, in the Personal Account, according to the user manual.

The hard copy iSales Order issue shall be governed by the Special Conditions of Forwarding Services Rendering on Order Issue in Hard Copy.

4.7. The iSales Order shall be approved taking into account the Customer's needs and the Forwarder's capacity.

the Forwarder shall have the right to reject the iSales Order:
if the information and documents provided by the Customer are insufficient and/or inaccurate;
if items and substances prohibited from or restricted in civil circulation are discovered within the Cargo specified in the iSales Order;
if there is no technical and/or technological capacity to render Services;
if there are no the Forwarder's wagons and/or containers and other equipment available;
if the Customer is indebted to the Forwarder under the Contract including under other forwarding contracts concluded between the Parties;
if the Forwarder does not have any service conforming to the Customer's needs;
if the Customer's representations indicated in paragraph 2.7 of these General Conditions are found to be unreliable, if the Customer or the consignors/ consignees indicated by the Customer in the iSales Order are included into the register of persons who provide unreliable information on the Cargo description and if there are other reasons to regard the Customer as unfair counterparty;
in other cases stipulated in the Contract and/or the Law.

4.8. If the Customer provides incomplete information required for the Services rendering, and if there are other reasons preventing approval of the submitted iSales Order, the Forwarder shall have the right to turn to the Customer for elimination of the detected defects and for making amendments and/or additions to the iSales Order placed by the Customer. These actions shall not be deemed the iSales Order change (since the iSales Order has not yet been approved by the Forwarder).

4.9. An iSales Order shall be deemed approved by the Parties when the status "Equipment Reservation. Order Approved" appears in the Personal Account, or, if the iSales Order is submitted in hard copy, when it is signed by the Forwarder.

4.10. If the terms under which the Forwarder has approved the iSales Order (taking into account the release conditions) differ from the terms specified by the Customer when submitting the iSales Order, the Customer shall have the right to cancel the iSales Order. Such a cancellation (cancellation of the iSales Order) shall be made in writing, signed by an authorized representative of the Customer and sent to the Forwarder in a timely manner to ensure that the Forwarder receives the cancellation no later than 24 hours following the day the iSales Order was approved by the Forwarder, but in any case before the Customer begins fulfilling the iSales Order.

In this case, if the Parties have issued an electronic Request based on the iSales Order, the Customer shall revoke the Request in accordance with the laws of the Russian Federation.

In this case, the consequences provided for in paragraph 6.15 of these General Conditions shall not apply.

4.11. The Services approved in the iSales Order shall be paid for in accordance with the procedure established by the Contract.

If there is not enough money on the Individual Account for the Services rendering under the iSales Order issued, the Customer shall be given Three (3) business days⁶ (Seven (7) business days in case of

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Удалено: The procedure for making amendments and/or additions to the Order shall be approved by the Parties depending on the particular situation.

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⁶ For the purposes of the Contract, business days shall be determined according to the Russian law.

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international settlements) from the date when the iSales Order is registered in the Forwarder's information system to replenish the Individual Account. If the money is not received within the given period and/or at 12:00 pm of the day immediately preceding the Service commencement date, the iSales Order shall be cancelled.

4.12. Before issuing a Request, the Customer shall additionally verify the information regarding the Cargo and, unless otherwise specified in the Contract, shall provide the Forwarder with the shipping documents for the Cargo via the Personal Account.

4.13. A Request is generally issued in the form of an electronic document.

The Request may be executed in hard copy in cases provided for by the legislation of the Russian Federation. Executing the Request using the corresponding functionality of the Personal Account is deemed equivalent to executing the Request in hard copy.

If the Parties or one of the Parties lacks the technical capability to issue an electronic Request, the Party facing such circumstances must provide the other Party with documents confirming the existence of circumstances that permit the issuance of the Request in hard copy.

4.14. To issue a Request based on the information contained in the iSales Order and shipping documents, the Forwarder shall generate a Customer Exchange File, which forms part of the electronic Request (hereinafter referred to as the "Customer Exchange File"). This file is available in the Customer's Personal Account for the Customer to download.

The Customer may download the Customer Exchange File from the Personal Account for further processing or generate the Customer exchange file independently, ensuring to include the iSales Order number on which the Request will be based. The Customer shall verify (fill out) the information in the Customer Exchange File (if necessary), verify that the data specified therein matches the information provided in the iSales Order, sign the file with an enhanced qualified electronic signature⁷, and submit it in accordance with the procedures established by the rules for the exchange of electronic forwarding documents in compliance with the legislation of the Russian Federation.

If the Forwarder has no objections to the information specified in the Customer Exchange File signed by the Customer, the Forwarder shall fill in the necessary information in the Forwarder Exchange File, which is part of the electronic Request (hereinafter referred to as the "Forwarder Exchange File"), shall sign it with an enhanced qualified electronic signature, and send it in accordance with the procedure established by the rules for the exchange of electronic forwarding documents in accordance with the legislation of the Russian Federation.

4.15. The Forwarder has the right not to sign the Forwarder's Exchange File and not to commence performance of its obligations under this Contract in the following cases:

the absence of an iSales Order related to the Customer Exchange File received from the Customer. In this case, the Forwarder shall notify the Customer of the need to place the corresponding iSales Order in accordance with the established procedure;

identification of discrepancies between the information contained in the Customer Exchange File and the information contained in the iSales Order and shipping documents. In this case, the Customer receives a notification in their Personal Account regarding the need to make the appropriate changes to the iSales Order or to submit the Customer data exchange file regarding the cancellation of the Request (hereinafter referred to as the "Request Cancellation File") and a new Customer Exchange File. If the Customer fails to take any of the specified actions within 6 hours of receiving the aforementioned notification, the iSales Order shall be canceled, and the Request shall not be signed.

4.16. Making amendments to the electronic Request at the initiative of the Parties is not permitted under the laws of the Russian Federation.

4.17. The Order is forwarded for execution after all payment terms of the Contract have been fulfilled (except in cases where the Forwarder's wagons and/or containers shall be relocated in advance in accordance with transportation scheduling).

4.18. Amendments to the terms of providing the Services under the agreed Order are permitted in the cases specified in the Contract.

4.18.1. Prior to the Parties' signing of the Request:

⁷ If the Customer is an individual, or if an individual acts on behalf of the Forwarder/Customer, which is a legal entity or a sole proprietor, pursuant to a power of attorney, the Request may be signed with an enhanced non-qualified electronic signature of such individual

Удалено: 4.8. The Service rendering conditions approved in the Order can be modified:[¶]
upon agreement between the Parties;[¶]
unilaterally, by the Forwarder in cases stipulated in the Contract; by the Customer with regard to the provisions changes in which do not affect the route, services rendering period and the Services cost, transportation conditions (e.g. the Customer's contacts, their phones, in particular cases – Cargo description).[¶]

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If it is necessary to clarify information regarding the Cargo, amendments to the agreed-upon iSales Order (regarding the description, weight of the Cargo, or a reduction in the number of Wagons and/or Containers) may be made by agreement of the Parties.

To do so, after submitting the shipping documents, the Customer shall make the corresponding changes to the iSales Order in their Personal Account. If it is not possible to make such amendments due to a malfunction of the Personal Account or the inoperability of its corresponding function the information about the Cargo provided in the shipping documents shall take precedence.

If it is necessary to recalculate the cost of the Services after updating the information regarding the Cargo, the Forwarder shall send the Customer the relevant updates via the iSales Order. If the Customer has no objections, the revised cost shall be deemed agreed upon. If the Customer objects to the revised cost of the Services and such objections are not resolved within one business day, the iSales Order shall be canceled. Furthermore, in the case under consideration the recalculation of the cost of Services may be carried out by subsequently including additional services and/or expenses in the UTD/UCD and the addition of the corresponding amounts.

4.18.2. After the Parties have signed the Request:

4.18.2.1. By mutual agreement, the conditions of the Order may be amended by canceling the iSales Order and revoking the Request, and by creating new iSales Order and Request.

Cancellation of an iSales Order shall be performed by the Customer in the Personal Account.

The Customer may revoke an electronic Request by signing the Customer's information exchange file regarding the revocation of the request (which is part of the electronic Request) with an enhanced qualified electronic signature and sending the specified file in accordance with the procedures established by the rules for the exchange of electronic forwarding documents under the laws of the Russian Federation.

The Customer may revoke a hard copy form of the Request in writing.

4.18.2.2. The following are permitted on a unilateral basis:

amendments to the Order by the Forwarder – in cases specified in the Contract;
amendments by the Customer to the information provided by them regarding conditions that do not affect the route, the timeframe for providing the Services, or the cost of the Services, as well as other additional conditions (e.g., the Customer's contact persons and their phone numbers)

The following shall not be deemed the Order change:

incurring of additional costs specified in subparagraph 5.4.1 of these General Conditions in the course of the Order fulfillment, and additional services specified in subparagraph 5.4.2 of these General Conditions;

reduction of the scope of Services by the Customer's (e.g. quantity of the Forwarder's wagons and/or containers in use, exclusion of Services); such reduction of the scope of Services shall be deemed the waiver (partial waiver) of the approved Services and be governed by subparagraph 2.4.4 of these General Conditions.

The aforementioned amendments shall be made in writing, including in the documents specified in the Contract.

4.19. If the Customer refuses to use the Services, the Customer shall notify the Forwarder and revoke the Request in accordance with the procedures established by the legislation of the Russian Federation.

5. Service Cost and Settlement Procedure

5.1. The Services cost shall depend on the route, volume of transported Cargo, other transportation characteristics and be determined by the quantity and type of the Services selected by the Customer and agreed upon by the Parties in the Order.

The Services cost shall be calculated at rates determined by the Forwarder.

If, according to the Law, rendered Services are liable for VAT. The VAT amount shall be included in at the applicable tax rate and recorded in the documents evidencing cost of Services.

5.2. The Services cost is normally calculated at the Personal Account using the Forwarder information system.

5.3. The Services cost agreed upon in the Order may be changed by the Forwarder unilaterally in the following cases:

Удалено: Amendments to the approved Order shall be executed by sending specifying information regarding the Order.¶

4.9. The Customer shall have right to cancel the Order, if conditions of the Order approved by the Forwarder (taking into account conditions of release) deviate from conditions determined by the Customer during submission of the Order. Such cancellation (cancellation of the Order) shall be performed in written form, signed by authorized representative of the Customer and sent to the Forwarder within the terms which ensure receipt of the cancellation by the Forwarder not later than 12 p.m. of the day following the day of the Order approval (release receipt), but in any case before the start of order fulfillment by the Customer.¶

In this case consequences stipulated in paragraph 6.15 of these General Conditions do not apply.¶

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of changes in rates, charges, fees, penalties determined by governmental authorities, international agreements and contracts or by Ministerial Safeguards of the Russian Railway Transport (FGP) taking into account that the cargo was not accepted for transportation by the respective carrier;

of changes in rates, charges, fees, penalties set by carriers, with simultaneous compliance with the following conditions: a) Cargo transportation under the Order is carried out in indirect and/or mixed traffic;^{b)} the Cargo transportation Order performance period in ordinary conditions is over Thirty (30) calendar days from the date of the approval of the iSales Order; c) the Cargo was not accepted for transportation by the respective carrier.

failure by the Customer to comply with the terms agreed in the Order, annex to the Contract, transportation decision or any other document defining the conditions of applicability of the agreed Service rates.

The Customer shall be notified of change in the cost.

5.4. If additional costs/services are incurred during provision of Services, the Customer shall reimburse/pay for them (in the Contract currency, unless otherwise agreed upon between the Parties).

Additional costs/services shall not be reimbursed/paid for if they arose through the Forwarder's fault.

5.4.1. Additional costs include:

(a) payments and charges, including the Cargo safeguarding charges related to idling at the dispatch/ destination stations, in ports, other Terminals, in border crossings in the following cases:

when transit Cargoes (wagons and/or containers), for which there are no JSCo RZD telegrams (confirmation) evidencing payment for such transportation via the Forwarder, due to the Customer's fault, arrive from foreign railways or via ports to JSCo RZD railway stations;

if there are errors or discrepancies in available shipping and other transportation documents and if there are no necessary documents for customs, sanitary and other state monitoring of the Cargo, transportation of which is ordered by the Customer;

if the Customer fails to provide shipment information timely or to provide complete shipment information;

if wagons and/or containers with Cargo are retained at the initiative or in accordance with request of customs authorities or other governmental monitoring and supervisory authorities;

(b) costs related to undertakings conducted at the initiative or in accordance with the request of customs, quarantine, veterinary and other governmental monitoring authorities; other costs arising out of the Services and vested in the Forwarder as in the payer for Cargo transportation;

(c) expenses related to retention or storage of Cargo;

(d) other reasonable and documented expenses of the Forwarder related to the Services provision.

5.4.2. Additional services shall include:

(a) scopes of the Services that actually exceeded the agreed upon (e.g. the container storage periods agreed upon in the Order; periods for Customer's holding of the Forwarder's wagons and/or containers in its custody⁸, in particular, under cargo handling at non-public areas; for the period of delay on the route for circumstances attributable to the Customer or any persons engaged by the Customer (hereinafter referred to as the "Additional Provision"); the time spent on the Cargo truck transportation, etc.) shall be paid based on actually provided volumes;

(b) additional services and works required during the Order fulfillment; including those related to retention and storage of the Cargo.

5.4.3. If additional costs / services arise, the Customer shall be notified thereof (if necessary or at the Customer's request, the Forwarder sends copies of documents confirming the incurring and/or scope of additional costs), unless otherwise stipulated in the Contract.

5.4.4. Additional expenses shall be reimbursed for /services paid for based on the actual amount of expenses incurred / scope of services provided.

5.4.5. Additional Provision as an additional service shall be paid for taking into account the following:

⁸ For the purposes of this Contract, the wording "under responsibility" means attributing to the respective Party the rights and obligations arising from the substance of the relations related to the use of the wagons and/or containers, depending on the Party in charge of the said property, including taking into account the third parties involved (e.g. carriers, Terminals, etc.)

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5.4.5.1. Additional Provision shall be paid for at the Forwarder's rates effective during the respective period of Additional Provision, unless otherwise specified in the Contract. The Additional Provision rates are available on the Website.

5.4.5.2. Additional Provision shall be paid for based on the actual period the Forwarder's wagon and/or container is under the Customer's responsibility, which is not included in and is not paid for as part of the Services (under the Order).

In case of the Customer's refusal from the Services and return the Forwarder's containers and/or wagons, the agreed period of provision shall not apply and the entire period of the Additional Provision shall be paid for (the entire period when the said Forwarder's property is under the Customer's responsibility).

5.4.5.3. Details of Additional Provision shall be included in the Register generated by the Forwarder, which shall be sent to the Customer, as a rule, by e-mail.

Additional Provision shall be calculated in the Register on the basis of the cost of the Service "Provision of a wagon/container for additional operations related to transportation of cargo/containers" per one Container or Wagon a day. Incomplete day (more than 1 hour) shall be considered as a complete one. When generating the Register, the period of Additional Provision shall be tracked by Moscow standard time.

5.4.5.4. If the Customer does not agree with the data provided in the Register, it shall send a grounded objection within 7 calendar days from the date of the receipt of the Register, unless otherwise agreed upon between the Parties. Based on the results of consideration and verification of the arguments of the Customer's grounded objection, the Forwarder shall include the information on the Additional Provision in the Certificate of Services Rendered or in the UTD, taking into account the said objection (if it is considered as justified) or without taking into account the said objection (if it is considered as unjustified).

If the Customer agrees with the received Register or if there are no reasonable objections by the end of the period specified in this paragraph, the details of Additional Provision shall be included in the Certificate of Services Rendered or UTD and shall be acknowledged and recorded in the Forwarder's accounts.

5.5. Unless otherwise stipulated in the Contract, the Customer shall make One Hundred percent (100%) prepayment for Services.

Additional costs / services shall be paid by the Customer within Five (5) business days from receipt from the Forwarder of the respective invoice.

5.6. The Customer shall effectuate payment under the Contract at the details indicated by the Forwarder in the Contract or in the invoice.

The payment date, in case of money transfer from the Customer's settlement account on the basis of the payment order, shall be the date of the money receipt to the correspondent account of the beneficiary's bank.

All bank charges related to payments hereunder shall be borne by the paying Party.

When making payment under the Contract, the Customer undertakes to fulfill the Forwarder's instructions concerning the «Payment Purpose» column completion, in particular, specify the date and number of the issued invoice/certificate on services rendered/VAT invoice / UPD, as well as correction documents or the breakdown of the payment amount by the Individual Account items and VAT rates.

5.7. The Forwarder shall charge payments and record received money under the following Individual Account items:

the Forwarder's forwarding services (the Services rendered to the Customer by the Forwarder by its own efforts and at its expense, and also by efforts of the third parties engaged in fulfillment of the Customer's assignments: carriers, stevedores, etc., including additional charges and fees accrued by the above co-contractors), including services subject to different VAT rates and services not subject to VAT;

co-contractors' services (third parties' re-billed services), including services subject to different VAT rates and services not subject to VAT;

the Forwarder's penalties (fines, forfeits, losses, other sanctions charged for reasons stipulated in Section 6 of these General Conditions, in relevant sections of Special Conditions, Law provisions);

co-contractors' penalties (fines, forfeits, losses, other sanctions charged for reasons envisaged in the respective contracts and Law provisions).

Money re-allocation from one Individual Account item to another one shall be carried out, unless otherwise stipulated in the Contract, at the Customer's written application to the Forwarder (the Customer

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– legal entity, at the application signed by CEO and/or Chief Accountant or by other persons entitled to sign payment and financial documents, bearing the seal in the established manner). The Forwarder shall, if there are accounts receivable in one of the Individual Account items, reserve the right to transfer the money from another item with sufficient money to this item to repay the accounts receivable with the following indication of such transfer in the settlement reconciliation certificate.

5.8. Money shall be credited and debited to the Individual Account items using FIFO method (starting from the earliest credits/debits, in the ascending order).

5.9. The settlement period shall be agreed upon by the Parties in the Contract.

At the end of each settlement period, the Forwarder shall, within Five (5) calendar days, issue the certificate on services rendered (including appendix), the VAT invoice or UPD (including appendix) and send (distribute) the same to the Customer.

If the signed Certificate on services rendered is not received from the Customer by the Forwarder (including appendixes) or UPD (including appendixes) within Ten (10) calendar days from its provision (distribution) to the Customer, and in the absence of the Customer's written substantiated refusal from signing the same, the Certificate on services rendered or UPD shall be deemed signed by the Customer, and the Services, rendered and accepted without dispute. The Certificate on services rendered shall be accepted for recording in the Forwarder's accounting.

The Parties shall sign the Settlement reconciliation certificates at least twice a year. The deadline for consideration, signing and return of the signed copy of the settlement reconciliation certificate to the Forwarder as a rule shall not exceed seven (7) calendar days from the date of its sending to the Customer.

5.10. If, upon signing by the Parties of the Certificate on services rendered or UPD, any additional costs/services or change in the Services cost are found (in cases stipulated in paragraph 5.3 of these General Conditions), the Forwarder shall issue and send the certificate of adjustment of the Certificate on volume of services rendered (including appendix), the adjustment VAT invoice or UCD (including appendix), to the Customer.

The documents shall be sent and signed in accordance with the procedure stipulated in subparagraph 5.9 of these General Conditions.

5.11. If the Customer withdraws the Services, either fully or partially, and in case of excessive payment, the already remitted money shall be refunded to the Customer at the Customer's written request within Thirty (30) calendar days from submitting the written claim or can be used as prepayment for subsequent Services.

Actually incurred costs, fee for actually rendered Services, additional costs, forfeit and other sanctions stipulated in the Contract shall be deducted from the refunded amounts.

5.12. Payment of the forfeit (penalties, fines), any other sanctions, indemnification against losses charged by the Parties according to Section 6 of these General Conditions, to the respective sections of the Special Conditions and/or the Law provisions, shall be effectuated based on the appropriate invoice, notice or claim, in particular, by debiting the money from the Individual Account (with the Customer's consent).

The due date under the invoice, notice shall be Ten (10) calendar days from the date of its receipt; under the claim, it shall be determined according to Section 8 hereof.

6. Liability of the Parties

6.1. The Parties shall be liable according to the Law.

6.2. The Customer shall reimburse the Forwarder for losses arising out of:

the Customer's failure to fulfill the requirements of customs, tax, sanitary and other governmental authorities of the countries where transportation is carried out, if cargo owners and/or consignors/consignees are directly vested with fulfillment of these requirements;

the Customer's non-fulfillment of the obligations on provision of comprehensive and reliable information and documents necessary for customs, tax, sanitary and other governmental authorities and their timely transfer to the Forwarder and/or third parties;

the Customer's non-fulfillment or untimely fulfillment of the obligation established by Law to provide the Forwarder with information regarding the presence within the Cargo of items and substances prohibited from or restricted in civil circulation.

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6.3. The Party responsible shall compensate the other Party losses incurred in connection with the responsible Party's failure to fulfill and/or duly fulfill obligations under the Contract, taking into account provisions of the Contract.

6.4. The Forwarder shall be entitled to charge, and the Customer shall be obliged to pay the penalty and reimburse losses taken by the Forwarder regarding provision of unreliable information and/or documents regarding the Cargo.

6.4.1. One Hundred Thousand rubles (RUB 100,000) - for each detected case when unreliable information and/or documents on the Cargo description was provided (mismatch of the actually transported Cargo to the information specified in the Order).

The following shall not be regarded as the provision of unreliable information on the Cargo description:

incorrect identification of ETSNG/GNG code (Unified Tariff Statistical Nomenclature of Cargoes/Harmonized nomenclature of cargoes) with the description of the Cargo being properly indicated;

The liability stipulated herein shall not apply if:

a) giving the description that differs from the one of the Cargo actually transported but which refers to the same tariff group, with the properties and basic characteristics being the same, and the committed violation didn't affect the cost and safety of the Cargo transportation, and didn't result in bringing the Forwarder to justice by governmental bodies or other parties (carriers etc.)

b) if in due course and in advance (before it is revealed by the regulatory bodies or organizations, including the Forwarder) the Customer provides the clarifying information to the Order about change of the cargo description and such change has not resulted in changing the route, the term of rendering and the cost of the Services, terms of transportation, this also has not led to violation of the transportation safety rules, the losses suffered by the Forwarder, and no Party has held liable by any state institutions or third party (carriers, etc.);

c) if the Customer reissues the Order (withdraws the agreed order and issues a new one) and provides the correct information relating to the description and properties of the cargo in advance (before it is revealed by regulatory bodies or organizations, including the Forwarder) and in accordance with the procedure stipulated in the Contract;

d) forwarding/shipping arrangements shall not be carried out by the Forwarder, the only service to be rendered is the operational one on provision of wagons for transportation.

6.4.2. One Hundred Thousand rubles (RUB 100,000) - for each detected case when the actual weight of the Cargo submitted for transportation exceeded / was less than the one specified in the Order and/or shipping document.

The liability in the amount of One Hundred Thousand rubles (RUB 100,000) shall apply if the indicated excess/reduction resulted or may have resulted in safety violation and/or affects the transportation cost and/or violates the requirements for the wagon/container/motor vehicle cargo capacity and/or permissible weight requirements and/or motor transport axis load requirements, which resulted or may have resulted in the Forwarder's incurring losses or holding liable by any governmental authorities or third parties (carriers etc.), otherwise the penalty shall be Twenty Thousand rubles (RUB 20,000).

The exceptions shall be as follows:

when the Forwarder provided for transportation the wagon/container/motor vehicle that did not ensure compliance with requirements to the wagon/container/motor vehicle cargo capacity and/or permissible weight and/or motor vehicle axis load, based on the Cargo weight stated in the Order. If the Customer did not indicate any Cargo weight in the Order, this exception shall not apply;

the Customer changes the Cargo weight in the Order in the manner stipulated in the Contract, provided that such excessive weight/ weight reduction did not result in unsafe transportation, the Forwarder's losses, holding liable by any governmental authorities or third parties (carriers etc.), changing conditions of the Order shall not be required for continuation of its fulfillment.

6.4.3. A penalty of 500,000 (five hundred thousand) rubles for each identified instance of the presence within the Cargo of items and substances prohibited from civil circulation, as well as the presence within the Cargo of items and substances restricted in civil circulation without the Forwarder's approval.

6.5. For the Customer's payment delay the Forwarder shall have right to charge, and the Customer shall pay, a penalty equal to Five-Hundredth percent (0.05%) of the outstanding amount for each day of delay.

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6.6. If the Forwarder fails to supply wagons and/or containers on the dates agreed upon in the Order, the Customer shall have right to charge, and the Forwarder shall pay, the penalty equal to the daily cost for the service «Supply of Wagon/Container for Additional Operations Related to Cargo/Container Transportation», for each day of delay.

6.7. In case of drop-off of wagons and/or containers by the Customers at the point different from the drop-off point, specified in the Order, release, the Forwarder's instruction or in any other manner stipulated in the Contract (hereinafter referred to as the drop-off point) the Forwarder shall have right to charge, and the Customer shall pay, a forfeit for each wagon or container equal to:

In case the drop-off point located in the Russian Federation - Ten Thousand rubles (RUB 10.000)

In case the drop-off point located in foreign countries - Fifteen Thousand rubles (RUB 15.000).

Moreover, the Customer on the Forwarder's request shall reimburse for the losses suffered by the Forwarder in connection with the improper fulfillment of the obligations regarding the return of the Forwarder's wagon and/or container.

for each case when the documents required for the Cargo re-registration from one transport mode to another in case of multimodal transportation were not provided, when provision of such documents is the Customer's duty, and the Forwarder is unable to obtain the documents on its own.

6.8. Unless otherwise specified in the Contract, the Forwarder shall be liable for delivery delay, loss, shortage or damage (spoilage) of the Cargo if the Forwarder providing Services in the respective haul acted as the carrier (directly carried) or as the consignor under the contract of carriage.

Herewith the Forwarder's liability is limited to the carrier's liability limits determined in the Law and/or by bill of lading conditions.

6.9. If the Customer defaults on its obligation to clean the Forwarder's wagon and/or container from impurities after the Cargo unloading (cleaned from earlier transported cargo, garbage, separation and fastening items, danger signs etc.). The Forwarder shall have right to charge, and the Customer shall pay, the exclusive forfeit for each non-cleaned wagon and/or container in the amount of:

One Thousand and Five Hundred rubles (RUB 1,500) – in case of return to the Terminal situated in the Russian Federation and if during subsequent cleaning no chemical agents (products) and/or mechanic abrasive tools have been used;

Five Thousand rubles (RUB 5,000) – in case of return to the Terminal situated outside the Russian Federation and if during subsequent cleaning no chemical agents (products) and/or mechanic abrasive tools have been used; in case of return to the Terminal situated in the Russian Federation and if during subsequent cleaning chemical agents (products) and/or mechanic abrasive tools have been used;

Ten Thousand rubles (RUB 10,000) – in case of return to the Terminal situated outside the Russian Federation and if during subsequent cleaning chemical agents (products) and/or mechanic abrasive tools have been used.

6.10. If the Forwarder's wagons and/or containers staying under the Customer's responsibility are damaged, the Forwarder shall have right to charge, and the Customer shall indemnify losses, including the expenses that the Forwarder incurred or will incur for their repairs, transportation to repairs enterprises, expenses related to estimation/expertise of the damaged wagon and/or container etc.

The documents proving the Forwarder's losses in connection with the container damage shall be, in particular, the report and/or certificate of completion issued by the Forwarder's co-contractor or an electronic estimate⁹.

6.10.1. If the Forwarder's container is loaded into an open wagon in violation of the conditions provided for in Clause 2.3.12 hereof, the Forwarder shall have right to charge, and the Customer shall pay a fine in the amount of One Hundred Thousand rubles (RUB 100,000).

6.11. If the Customer loses or damages the Forwarder's wagon beyond repairs, the Forwarder shall have right to charge, and the Customer shall compensate for damages in the amount of the wagon market value, the evaluation costs, if necessary, and other costs reasonably incurred by the Forwarder. The Customer shall have right upon the Forwarder's approval to compensate for losses by transferring to the Forwarder's ownership a wagon with similar technical parameters, specification, year of manufacture and

⁹ Estimate is applicable to international transportation only, it is issued within the territory of foreign countries, its content is equal to that of repair calculation sheet.

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state; the wagon shall have the color, corporate attributes of the Forwarder; the Customer shall bear all the expenses related to re-registration of the wagon in the Federal Rail Transport Agency.

If the Customer loses the wagon belonging to the Forwarder on another legal right (other than ownership) and makes claims against the Forwarder, including claims for payment of penalties, compensation for losses, in a greater amount than the amount of losses provided for in this paragraph of the General Conditions, the Forwarder shall be entitled to charge, and the Customer shall be obliged to compensate the Forwarder for the losses, including expenses related to transportation, storage, wagon downtime, leasing, customs payments, evaluation expenses, penalties, lawyers' expenses and other expenses charged and/or incurred by the Forwarder, in full.

From the date of expiry of the period for payment of the invoice for the loss of the wagon issued by the Forwarder to the Customer until the moment of transfer of funds for the lost wagon or reimbursement of losses in kind, the Forwarder shall be entitled to charge and the Customer shall be obliged to pay to the Forwarder a penalty at the rate of 0.05% (five hundredths of a percent) of the amount payable for each day of delay. In case of untimely transfer of supporting documents to the Customer, if such documents are in possession of the Forwarder (but not in possession of the Customer), the penalty specified in this paragraph shall not be charged for the entire period of such delay, and in case of return of the wagon to the Forwarder - for the entire period of delay.

6.12. If the Customer loses the Forwarder's container or a container is lost/damaged beyond repairs, the Forwarder shall have right to charge, and the Customer shall pay, the exclusive forfeit in the following amounts:

20" general purpose container (1CC type) – Five Thousand Five Hundred US dollars (USD 5,500);

20" thermal insulated container (1CC type) – Two Thousand Five Hundred Fifteen US dollars (USD 2,515);

20" specialized (open top, hard top) container – Seven Thousand Eight Hundred Sixty US dollars (USD 7,860);

40" general purpose container (1AAA type) – Seven Thousand Five Hundred US dollars (USD 7,500);

40" specialized (thermal insulated, open top, hard top) container (1AAA type) – Three Thousand One Hundred Twenty-Five US dollars (USD 3,125);

40" general purpose pallet wide container (1AAA type) – Three Thousand Two Hundred Fifty US dollars (USD 3,250).

The amount of the penalty for the loss of a 20" specialized container (hard top for transporting coiled steel of size 22U6), 20" tank container (1CC type) is determined when the Order is agreed upon.

6.12.1. If the Customer loses a container belonging to the Forwarder under any other legal right (other than ownership) and makes claims against the Forwarder, including claims for payment of a penalty, compensation of losses, in a greater amount than the penalty provided for in this clause of the Conditions, the Forwarder shall be entitled to charge, and the Customer shall be obliged to compensate the Forwarder for losses to the extent not covered by the penalty provided for in this clause, including expenses related to transportation, storage, container downtime, leasing and customs fees, evaluation expenses, penalties, lawyers' expenses and other expenses charged and/or incurred by the Forwarder, in full.

6.12.2. Upon agreement between the Parties the fee indicated in this paragraph of the General Conditions may be replaced with in-kind compensation - with a container of similar technical parameters, state, year of manufacture; the container shall have the Forwarder's corporate color and logo (upon agreement with the Forwarder).

6.12.3. From the date of expiry of the period for payment of the invoice for the loss of the container issued by the Forwarder to the Customer until the time of transfer of funds for the lost container or reimbursement for losses in kind, the Forwarder may charge, and the Customer is obliged to pay to the Forwarder a penalty of 0.05% (five hundredths of a percent) of the outstanding amount for each day of delay in payment. In the event of undue transfer of supporting documents to the Customer, if such documents are in the possession of the Forwarder in such a case (but not the Customer), the penalty specified in this paragraph shall not be charged for the entire period of such delay, and in the event of the return of the wagon to the Forwarder, for the entire period of delay.

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6.12.4. Payment by the Customer of a penalty and/or reimbursement for losses mentioned in this clause of the General Conditions shall not give the Customer the right to request that the Forwarder transfer to it the remains of the irreparable container.

Payment by the Customer of a penalty and/or reimbursement for losses mentioned in this clause of the General Conditions shall not constitute grounds for the transfer of ownership in the container lost by the Customer to the Customer. If the lost container is found, it shall be returned to the Forwarder.

6.12.5. If the Customer returns the container owned by the Forwarder after payment by the Customer of a penalty for the lost container, the Forwarder shall refund to the Customer the money paid by the Customer as a penalty less the fee charged to the Customer for Additional Provision to be calculated up to the date of the actual return of the container.

If the Customer returns the container possessed by the Forwarder under any other legal right (other than ownership) after payment by the Customer of a penalty for the loss of container and reimbursement for losses caused by the loss of container, the Forwarder shall return to the Customer the money paid by the Customer on account of the penalty for the loss of the container, less the charge for the Additional Provision accrued to the Customer, including its calculation until the date of the actual return of the container, as well as the Forwarder's unreimbursed losses caused by the loss of the container.

Interest for the use of funds for the period from the date of payment by the Customer of the penalty for the loss of the container and compensation of losses to the date of return of funds by the Forwarder in case of recalculation of the Additional Provision shall not be accrued.

6.13. The Party that engaged third party for performance of its obligations under the Contract shall be liable to the other Party for this party's failure to perform or to duly perform the obligations as for its own actions.

6.14. The liability for damage caused by the Forwarder's wagons and/or containers to third parties and the risk of occasional loss or damage of the Forwarder's assets shall be shared by the Parties, depending on which of the Parties held the wagons and/or containers or other assets of the Forwarder in safe custody then.

6.15. In case of unilateral withdrawal of the Order (Services, fully or partially), the Party shall have right to claim, and the other Party shall pay, the losses caused by the withdrawal, and the penalty equal to Ten percent (10%) of the costs incurred by the other Party.

In order to reach an agreement on the amount of losses and to simplify the penalty collection procedure, the amount of penalty and losses jointly within the frame of the Order is calculated as follows:

Five Thousand rubles (RUB 5,000), if cost of agreed upon but not rendered Services ranges from Twenty-Five Thousand rubles (RUB 25,000) to One Hundred Thousand rubles (RUB 100,000);

Ten Thousand rubles (RUB 10,000), if cost of agreed upon but not rendered Services ranges from One Hundred Thousand rubles (RUB 100,000) to Two Hundred Fifty Thousand (250 000) rubles.

Twenty-Five Thousand rubles (25 000) rubles, if cost of agreed upon but not rendered Services is above Two Hundred Fifty Thousand (250 000) rubles.

This calculation shall be implemented in case of unilateral refusal of a Party to receive/render Services under the approved Order (completely or partially) less than three (3) days prior to the start of Services rendering, provided that use of the Forwarder's equipment is stipulated in the Order.

A Party which has been claimed to reimburse for the losses and to pay forfeit, calculated in accordance with part 2 of the present paragraph of General Conditions shall have right to refuse before the deadline of a payment period from application of such calculation before the deadline of a payment period and to demand collection of losses and penalty in accordance with the established procedure. When issuing a claim to the Customer, the Forwarder may discard the calculation of claims specified in this paragraph only in the event of refusal from the Order under which the wagons/containers were provided to the Customer, and recover the penalty and losses in accordance with the first subparagraph of this paragraph.

6.16. Unauthorized dispatch (seizure) of the Forwarder's wagons and/or containers is prohibited.

Unauthorized dispatch (seizure) of the Forwarder's wagons and/or containers means the dispatch of the Forwarder's wagons and/or containers or any other use thereof:

without the Forwarder's approval;

on routes and at rates not agreed upon with the Forwarder;

at expired rates, and/or with other services, and/or in volumes exceeding those agreed upon.

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In the event of unauthorized dispatch (seizure) of the Forwarder's wagons and/or containers, the Customer is obliged to pay for the Services rendered in accordance with the tariffs established by Tariff Guide No. 1 and compensate for losses within 5 (five) business days from the date of receipt of the relevant invoice from the Forwarder.

Furthermore, the Forwarder is entitled to charge, and the Customer is obligated to pay, a penalty of 100,000 (one hundred thousand) rubles for each instance of dispatch (regardless of the actual number of the Forwarder's wagons and/or containers dispatched without authorization within a single train).

In the absence of payment for the Services provided for in this paragraph of the General Conditions, the Forwarder has the right to charge, and the Customer, along with payment for Services and compensation for losses, is obliged to pay an increased fine of 50,000 (fifty thousand) rubles for unauthorized dispatch (seizure) of each wagon and a fine of 10,000 (ten thousand) rubles for unauthorized shipment (seizure) of each container.

6.16.1. If the Customer fails or improperly fulfill the obligation to enter the details of transportation code/subcode in the railway shipping documents as set out in the second paragraph of clause 2.3.9 of these General Conditions, the Forwarder may request and the Customer shall pay a penalty of RUB 1,500 (One Thousand Five Hundred Rubles) for each shipment for which the transportation code/subcode was provided incorrectly or not provided.

The Customer is not allowed to refuse to pay for the cost of transportation, for which the Forwarder has issued instructions to the Customer (codes / subcodes).

6.16.2. In the event that the Forwarder, its codes, or its partners' codes are specified as the payer in the transportation documents without the Forwarder's approval, the Forwarder is entitled to demand, and the Customer is obligated to pay, a penalty of 100,000 (one hundred thousand) rubles for each dispatch in which the Forwarder, its codes, or its partners' codes are specified as the payer.

6.17. The Forwarder shall not be liable for any losses arising out of:

low-quality, improper or damaged package of the Cargo and non-preparation of the container (equipment) for transportation of the respective Cargo, unless such package preparation is vested with the Forwarder according to the Order;

non-compliance with the requirements of Specification for Cargo Placement and Attachment in Wagons and/or Containers, other regulations, except for the case when such placement and attachment are vested with the Forwarder, according to the Order;

the Customer's provision of improper documents and/or false information;

in other cases prescribed by the Law.

6.18. In case of delay of money remittance at the Customer's request according to paragraph 5.11 of these General Conditions, the Customer shall have right to charge, and the Forwarder shall pay, a penalty equal to Five-Hundredth percent (0.05%) of the outstanding amount for each day of delay.

6.19. For failure to provide the documents stipulated in subparagraph 2.3.17 of these General Conditions timely, the Forwarder shall have the right to charge, and the Customer shall be obliged to pay, the exclusive forfeit (compensation for losses that exceeds the forfeit is excluded) in the amount of the VAT rate stipulated in paragraph 3 of Article 164 of the Tax Code of the Russian Federation, calculated on the value of the Services in respect of which the Customer has failed to provide the documents.

6.19.1. In the event of failure to perform or improper performance of the obligation to provide the information necessary to determine the applicable VAT rate set forth in the first paragraph of subclause 2.3.1 of these General Conditions, the Forwarder shall be entitled to demand, and the Customer shall pay a penalty in the amount of 50,000 (fifty thousand) rubles for each instance of non-performance or improper performance of the aforementioned obligation.

6.20. The Party that failed to perform or to duly perform the obligations stipulated in subparagraphs 2.5.3 - 2.5.5 of these General Conditions shall bear all consequences and risks, including full compensation for losses. This failure shall entitle the other Party to terminate the Contract unilaterally.

6.21. If the amount of forfeit (fines, penalties or other sanctions) or losses is settled under the Contract in a currency other than Russian rubles, the amount of forfeit (fines, penalties), losses, other sanctions charged by the Parties according to this section of the General Conditions, the respective sections of the Special Conditions and/or provisions of the Law, shall be determined in the currency of the Contract at the exchange rate quoted by the Central Bank of the Russian Federation, applicable as of the invoice, notice, claim submission date.

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When this invoice, notices, claim are paid later than prescribed by paragraph 5.12 of these General Conditions, the amount shall be calculated at the exchange rate quoted on the invoice, notice, claim payment date. If the exchange rate changes, which results in the reduction of the amount of charged penalties, the exchange rate applicable as of the invoice, notice, claim submission date shall apply.

6.22. Payment of a forfeit (fine, penalty), other sanctions and charges, stipulated in the Contract and/or prescribed by the Law shall not relieve the responsible Party from performance of its obligations under the Contract.

Payment of the forfeit (fine, penalty) stipulated in the Contract shall not relieve the responsible Party from indemnifying the other Party against incurred losses in part not covered by forfeit unless otherwise stipulated in the Contract.

7. Force Majeure Events

7.1. Neither Party shall be liable to the other Party for failure to perform or to duly perform obligations under the Contract, due to force majeure events, i.e. the circumstances that are extraordinary and unpreventable in the existing conditions, in particular: declared and actual war, civil unrest, acts of terrorism, flood, fires, earthquakes, storm and other natural disasters, as well as publication of prohibitive acts by governmental authorities.

7.2. Certificates or other documents issued by the competent authorities and institutions shall serve as proper proof of the existence of the abovementioned circumstances.

7.3. If force majeure events arise, the period for performance by the Parties of their obligations shall be postponed pro rata the duration of these circumstances.

7.4. The Party prevented from performance of its obligations hereunder shall promptly, within Two (2) business days from the onset of these circumstances, notify the other Party on occurrence, anticipated duration and termination of force majeure events.

8. Dispute Settlement

8.1. All disputes arising out of or in connection with the Contract shall be settled by the Parties by negotiations either orally or in writing.

To efficiently settle any dispute, the Customer that believes its rights and interests were breached shall approach the Contact Center and/or Personal Account or take any other efforts, including sending letters, e-mail messages, aimed at prompt obtaining of an explanation, elimination of defects, etc.

The Parties have the right to initiate, enter into and hold negotiations.

8.2. If the Parties fail to reach agreement in pre-trial claim procedure, the Party that believes its rights and interests were breached shall approach the other Party with a claim.

8.3. Claims shall be most commonly submitted within six months from the onset of the circumstances that gave rise to their presentation.

8.4. Claims shall be issued in writing, signed by authorized representatives of the Party that states the claim and sent to the other Party with attachment of the necessary documents evidencing the stated claims and powers of the person signing the claim.

8.4.1 Claims shall be sent by registered mail with delivery notice, by courier or by sending a scan copy of an issued (signed) claim as well as attached documents to the appropriate e-mail of the Party - the recipient of the claim specified in the forwarding contract signed in hard copy. Claims can also be sent to the Forwarder by the following e-mail addresses: info@delo-logistics.com, info@delo-logistics.ru.

8.4.2. If a claim is submitted via email:

a) the claim procedure is considered to be complied with, and the claim received, provided that the claim with the necessary attachments is sent from the appropriate e-mail addresses to the relevant e-mail addresses specified in subparagraph 8.4.1. hereof.

The Parties are obliged to ensure the relevance of e-mail addresses, as well as the timeliness of receiving and processing of incoming messages.

In case of failure to notify/untimely notification of a change in the relevant e-mail addresses (improper performance of the obligation provided for in subparagraph 2.5.4 hereof), the Party that sent the

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claim to the previous e-mail address is considered to have fulfilled properly the requirements of this subparagraph hereof;

b) the date of sending the claim is the date of sending the message(s) with attached files of the claim and attachments to it;

c) the date of receipt of the claim/receipt of the claim by the receiving Party of the claim is the date of its submission or the next business day if the claim was submitted after 17.00 Moscow time or on a weekend or non-working holiday;

d) when sending a claim and the materials attached to it in several messages, it is necessary to indicate in the subject line of the message their uniting feature, for example, details of the claim;

e) shall the authenticity of the provided documents raise any doubts, shall the documents (or any fragments) appear to be unreadable or for any other reason, the Party – claimer shall under undisputable request of the other Party provide originals and certified copies of the documents sent by e-mail not later than in Ten (10) calendar days from the date of the request acceptance. The claim review period shall be prolonged for Ten (10) calendar days;

f) In all cases, the Parties shall keep the originals of the documents till the dispute settlement.

8.5. Claims related to delays with delivery of the Cargo against the deadlines established by Law or cargo transportation contract as well as spoilage, shortage or full loss of the Cargo during transportation in individual transport modes, shall be asserted against the carrier who was directly involved in this transportation.

When issuing a claim, one should be guided by the Law that governs the relations involving cargo transportation by the respective transport mode. The Forwarder at the Customer's request provides the necessary assistance in handling claims with the carrier, if the Forwarder arranged for such transportation.

This paragraph shall not apply to cases when the consignor/consignee under the contract of carriage, during which the delivery was delayed and/or the Cargo spoilage, shortage or full loss took place, was the Forwarder.

8.6. The claim review period is Thirty (30) calendar days from its receipt, unless otherwise envisaged in the Contract.

8.7. A response to the claim shall be most commonly sent similarly to the procedure for asserting the claim.

The response to the claim sent by e-mail shall be subject to all the provisions for filing a claim set out in subparagraph 8.4.2 hereof, in a similar way.

8.8. If the claim is admitted, the Party shall fully meet the requirements stated in the claim within Ten (10) calendar days from expiry of the term specified in this paragraph of General Conditions for claim review.

Absence of objections within the prescribed period of time shall be deemed as recognition of the claim, apart from a written response.

8.9. If the dispute was not settled by the Parties in a claim procedure, it shall be referred to and finally settled by court authorities, according to the jurisdiction determined in the Contract.

9. Anti-Corruption Clause

9.1. The Parties hereby confirm that they are aware of the requirements of the applicable Laws and international rules on combating corruption while doing business (hereinafter, the "anticorruption requirements"). The Parties shall ensure the compliance with the anti-corruption requirements in the course of performance of the Contract by their employees, representatives, affiliates, intermediaries and any other persons engaged by them in the performance of the Contract. For the purpose of determining the responsibility of the Parties hereunder, violation of the anti-corruption requirements by the above-mentioned persons shall be treated as the violation committed by the relevant Party.

9.2. Either Party hereby confirms that neither it nor its employees, representatives, affiliates, intermediaries and any other persons engaged by it in the performance of the Contract have offered, promised, required, accepted money, securities, any property or works/services in connection with the Contract.

9.3. In the course of fulfillment of their obligations under the Contract, the Parties, their employees, representatives, affiliates, intermediaries and other persons engaged by the Parties in the performance of

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the Contract refrain from any acts qualified by the applicable laws as violation of the anti-corruption requirements, including the giving/receiving a bribe or extortion or bribery mediation, abuse of authority, commercial bribery or mediation in it, fraud, transfer of money or other valuables to any persons in order to influence their judgement or conduct, and any other illegal actions aimed at obtaining illicit benefits, exerting the hostile influence or achieving any illegal goals.

9.4. A Party that has a reasonable cause to suspect that the other Party has violated the anti-corruption requirements in connection with entering into and/or performance of the Contract may send a written request to the other Party requiring to provide the documents or information as may be necessary to verify the suspicions, except for the documents and information access to which is restricted in compliance with the applicable Law. A Party that has received the above request shall give a reasoned response and provide the other Party with the requested documents and information (or indicate the grounds for its refusal to provide the same as required by the applicable Laws) within 10 (ten) business days from the date of receipt of the request unless otherwise agreed upon between the Parties.

9.5. If there is an evidence of violation of the anti-corruption requirements in connection with entering into and/or performance of the Contract and any well-founded suspicion of the same, and in case of the other Party's failure to fulfill its obligations pertaining to provision of the requested documents and information, the requesting Party may unilaterally suspend the fulfillment of its obligations under the Contract until the Parties have settled the resulting situation or resolved the dispute in court. The Parties shall guarantee proper investigation of the facts of violation of the anti-corruption requirements in compliance with the confidentiality principles, and apply effective measures to prevent possible conflicts.

9.6. Each Party may at its own discretion and without recourse to court action terminate the Contract by providing at least 10 (ten) calendar days' prior written notice to the other Party in the following cases:

9.6.1. If there is evidence that the other Party has committed a crime or administrative offence of a corrupt nature;

9.6.2. If a Party incurred losses as a result of the other Party's violation of the anti-corruption requirements;

9.6.3. If the other Party failed to provide the documents and information as requested to verify the suspicions of violation of the anti-corruption requirements in connection with conclusion and/or performance of the Contract within 20 (twenty) business days from the date of receipt of the relevant request.

9.7. A Party that has violated the anti-corruption requirements and/or provisions of the Anti-corruption clause shall compensate the other Party for the resulting losses in accordance with the procedure and to the extent provided for in the applicable laws and the Contract.

9.8. If either Party has violated the obligations specified in this anti-corruption clause, the other Party may notify the competent authorities thereof in compliance with the applicable Laws.

9.9. Channels for notifying the Forwarder on violation of anti-corruption regulations: tel.: +7(495) 129-78-87, official website: <https://delo-logistics.com>.

10. Contract Termination

10.1. The Contract termination date shall be determined by the Parties in the forwarding contract signed by the Parties in hard copy.

If, at least Thirty (30) calendar days prior to the expiry date of the Contract, neither Party notified in writing of its intention to terminate the same, the Contract is deemed renewed for each subsequent twelve calendar months. The note of application/non-application of this provision of automatic renewal shall be inserted in the forwarding contract to be signed by the Parties in hard copy.

If the Contract does not envisage long-term relations between the Parties (concluded for one-off rendering of Services) or the Contract does not specify its effective period, the obligations under the Contract shall be terminated by their fulfillment.

10.2. The Contract can be early terminated upon agreement between the Parties or at the initiative of either Party in such manner as stipulated in paragraph 10.3. of these General Conditions.

10.3. The Contract shall be unilaterally terminated by sending a written notification to the other Party at least Thirty (30) calendar days prior to the anticipated termination date.

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The Contract shall be deemed terminated from the date indicated in the Contract termination notification, subject to compliance with the provisions of first period of this paragraph of General Conditions.

A written notification of the Contract termination is normally accompanied with the reconciliation certificate.

10.4. Contract termination (expiry, cancellation)

shall not result in termination of the obligations related to personal data processing, compliance with the confidentiality mode, use of corporate name, commercial designation and other obligations the nature of which presume their validity upon the Contract termination;

shall not relieve the Party from performance of obligations in connection with the Cargo, for which provision of Services was begun but was not terminated by the Contract termination date as well as the obligations related to settlements under the Contract and to performance of provisions of the Contract on liability of the Parties.

11. List of Conditions for Forwarding Services

Special Conditions of Forwarding Services Rendering on Order Issue in Hard Copy;

Special Conditions of Forwarding Services Rendering to Individuals;

Special Conditions of Forwarding Services Rendering on Provision of Wagons and/or Containers at Non-Public Areas;

Special Conditions of Forwarding Services Rendering with the Forwarder Being Consignor and/or Consignee;

Special Conditions of Forwarding Services Rendering with Regards to the Procedure of Maintaining the Register of the Customers Who Make Unreliable Indication of Cargo Description;

Special Conditions of Forwarding Services Rendering to State and Municipal Institutions, State and Municipal Unitary Enterprises;

Special Conditions of Forwarding Services Rendering at Sea Port;

Special conditions of Forwarding services rendering for arrangement of an autovisit;

Special conditions of Forwarding services rendering during cargo transportation to/from PRC;

Special conditions for provision of forwarding services in terms of validation of the cargo-related information.

Special conditions of Forwarding services rendering regarding acceptance of cargo by the Forwarder;

Commercial Conditions on terms of provision of Forwarder's containers and/or wagons (C/W);

Arbitration agreement.

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